NOFA-NH 2017 Annual Report

Highlights

- Record attendance at our 15th Annual Winter Conference, hosted, Joel Salatin, of Polyface Farms as our Keynote speaker.
- Reinstated our Spring Bulk Order program with improved ordering process.
- Launched our Farm Share Program with eight NOFA-NH member farms. We leveraged grant funds to subsidize CSA shares for more than 40 low-income NH residents.
- Hosted farm tours and highlighted the findings of our two-year crop production cost analysis project to help farmers know what organic crops are the most profitable. A Specialty Crop Block Grant shared by the Vermont and Massachusetts NOFA chapters funded this fantastic program.
- Participated in ‘Keep the Soil in Organic’ rallies.
- Improved member services by overhauling membership records, and upgrading our monthly e-newsletter.
- Increased NOFA-NH membership by 30%.

NOFA-NH’s Team

Employees & Contractors
Renee Ciulla – Enterprise Analysis Grant Project
Nikki Kolb – Office Administrator & Fundraising Coordinator
Kelsey MacDonald – Gleaning Coordinator
Denise Rico – Bulk Order Coordinator
Monica Rico – Winter Conference Coordinator
Nancy Voorhis – Finance Coordinator

Board of Directors
Ron Christie
Steve Forde
Sarah Laeng-Gilliatt
Amy Manzelli
John Martin
Joan O’Connor
Stacey Purslow

Mission: We actively promote regenerative, ecologically sound gardening, farming and land care practices for healthy communities. We help people build local, sustainable healthy food systems.
Financials

**INCOME**
- Grants: 32%
- Program Income: 47%
- Donations: 12%
- Member Dues: 7%
- Advertising: 1%
- Other: 1%

**Total Income:** $125,125

**EXPENSES**
- Program Costs: 67%
- General Operating: 23%
- Marketing & Fundraising: 10%

**Total Expenses:** $131,559
**Net Loss:** $6,434

**Grants and Grant Projects**
- *Specialty Crop Block Grant: Enterprise Analysis* – A project identifying the most economically viable organic crops.
- *Subsidized CSA* – Connecting NOFA-NH farmers with members of underserved populations and assisting in purchase of CSA shares.
- *NH Gleans* – Harvest food that farmers will not use and provide to underserved populations.
- *You Have Our Trust* – General support for organization development.
- *Farm Aid Policy* – Support for policy advocacy.
- *NOFA Clif Bar Carbon Grant* – Support for including a soil carbon restoration track of workshops and roundtable discussion on soil carbon farming practices at the Winter Conference, and hosting an additional workshop during the year on soil carbon sequestration.